

INTRODUCTION

- The scope is to gauge the business sentiment among the Gozitan business community.
- The first survey was launched in August 2022, which focused specifically on the current economic scenario, with only a specific section which invited respondents to put forward their policy proposals.
- The second survey, launched in February 2023, was intended to first gauge Gozo's present economic scenario following the busy Christmas period. It then gauged specific areas of interest, focusing on e-commerce and accessibility.

METHODOLOGY

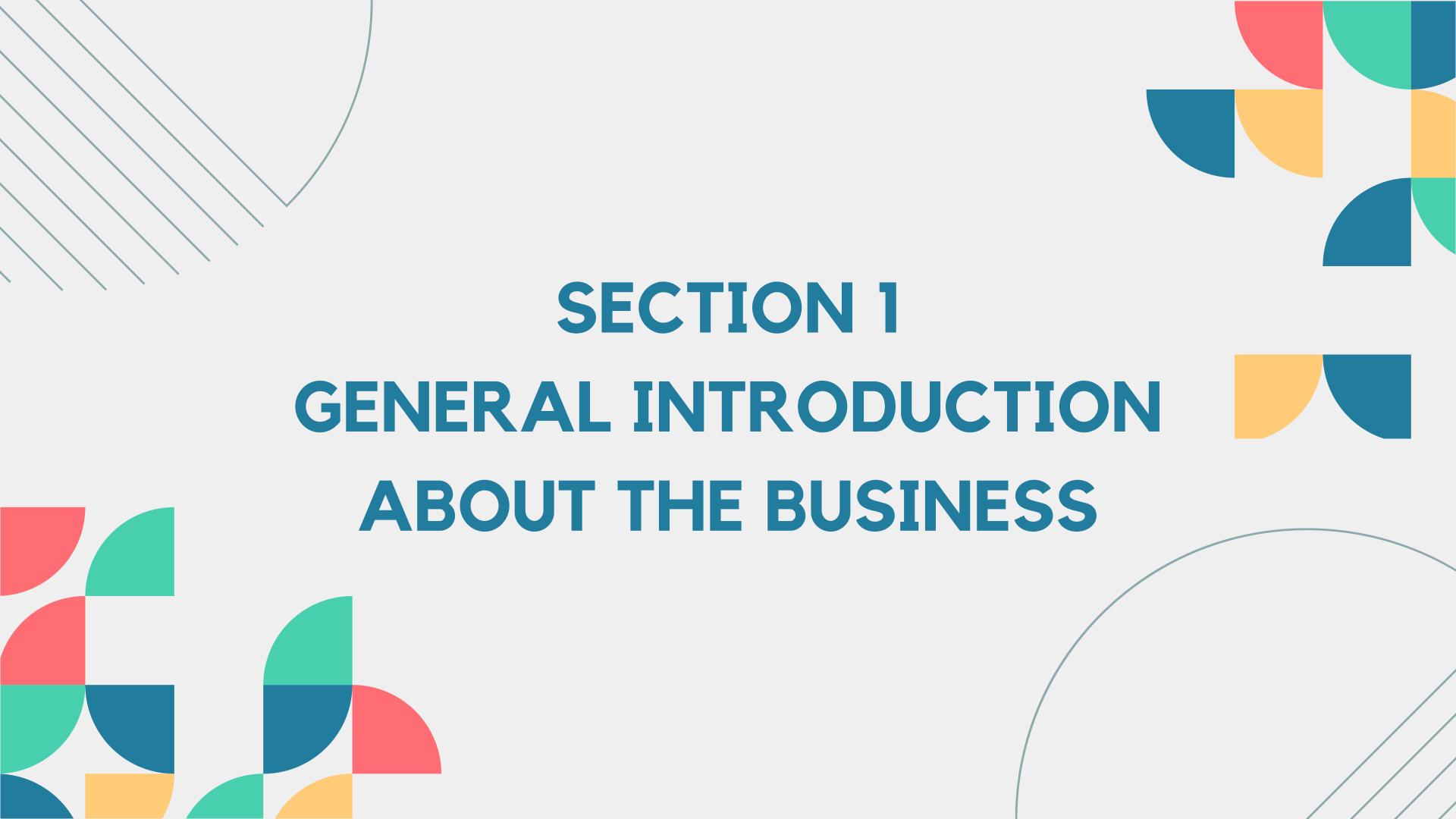
- The survey was developed internally and the response to the survey was anonymous
- It was distributed both through the Gozo Business Chamber's social media platforms, and also directly to the Chamber's members.
- During the first survey conducted in August 2022 there were 53 responses. For the end-of-year survey 83 responses were received.

AUGUST 2022

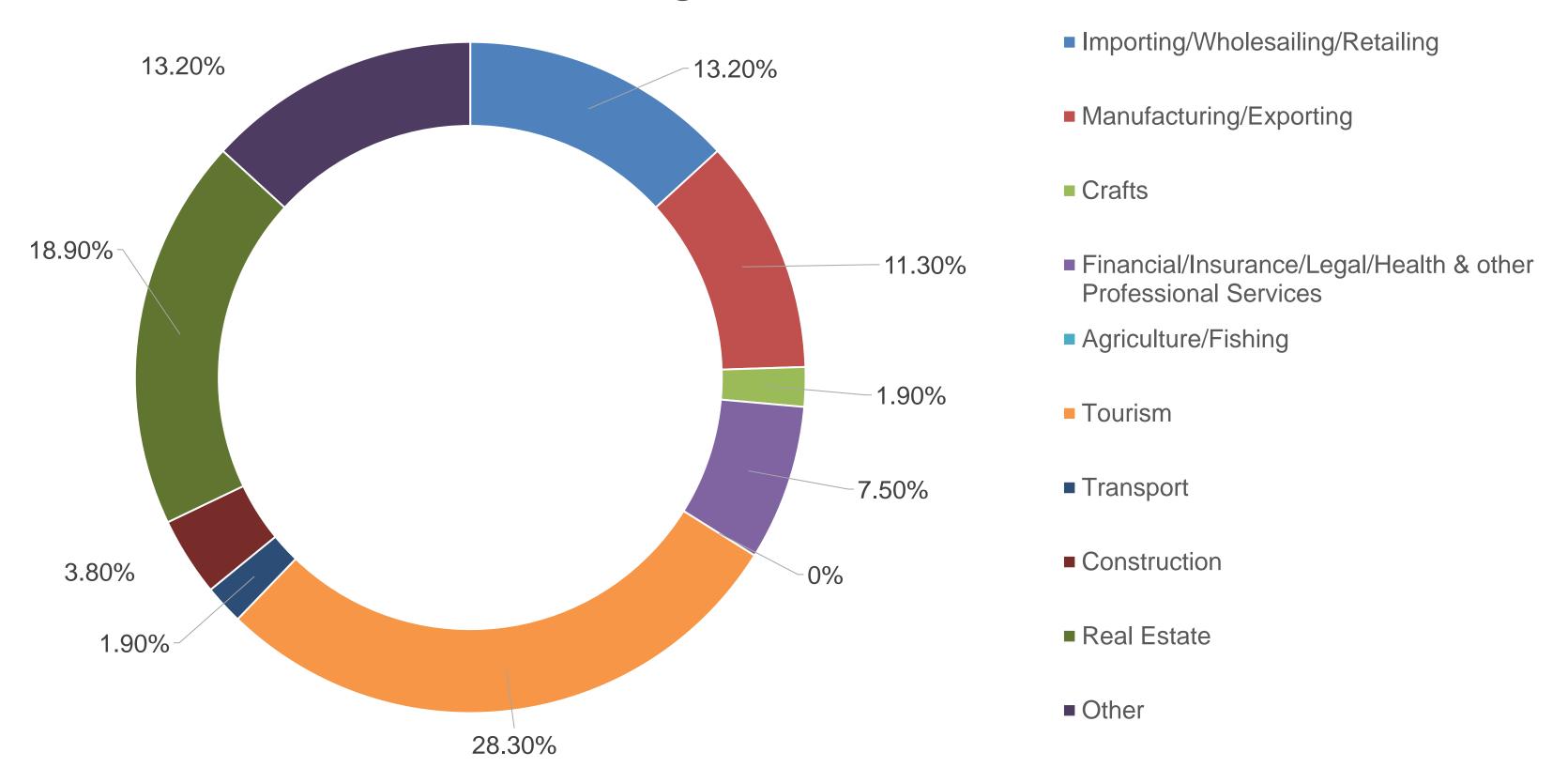
- The first part of the survey was
 dedicated to description of the
 business entity and the economic
 scenario in Gozo
- The first survey then put specific focus on policy proposals by respondents

FEBRUARY 2023

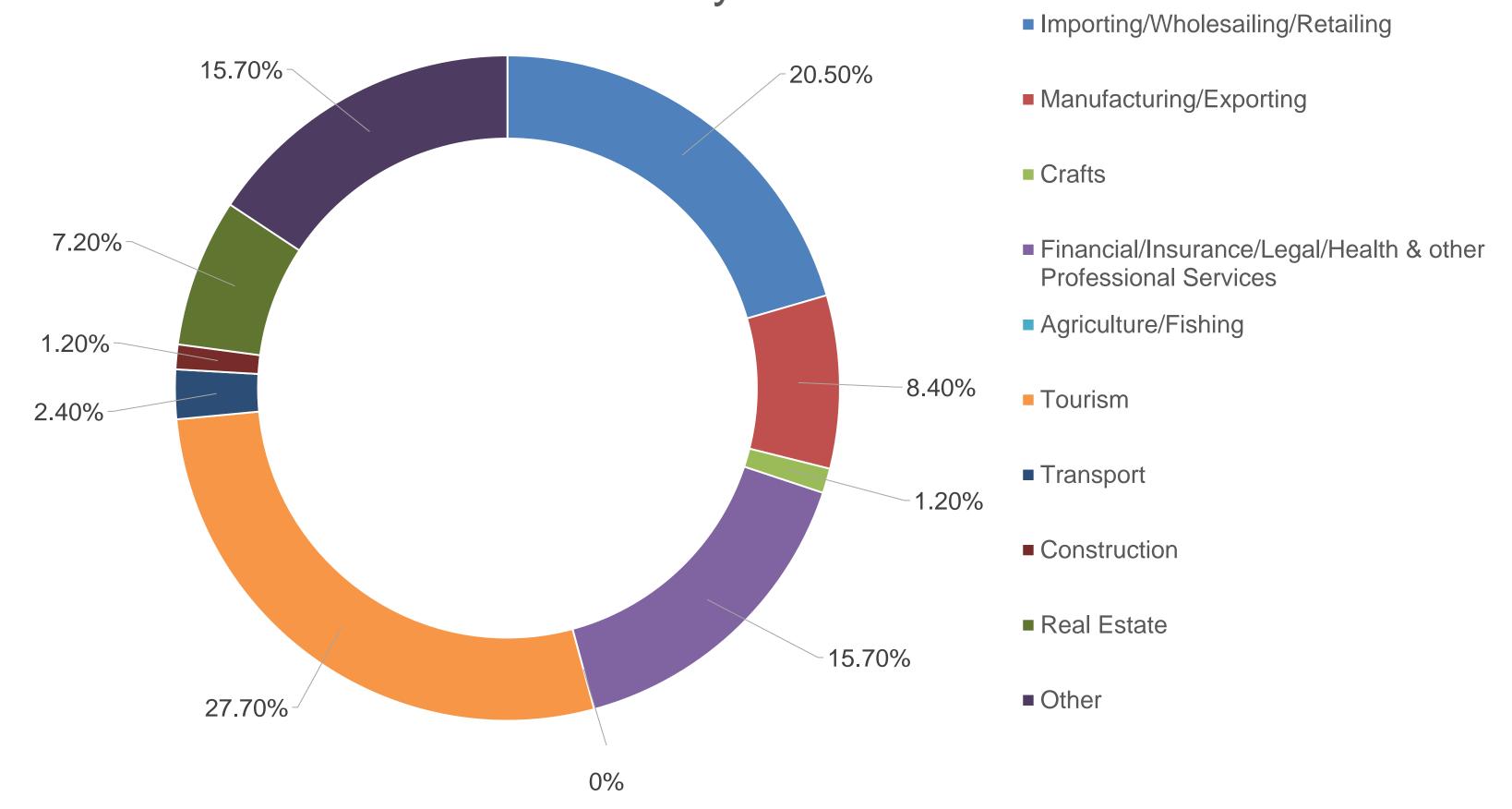
- The first part of the survey was
 dedicated to the description of the
 business entity and the economic
 scenario in Gozo
- This survey focused also on the issue of e-commerce and accessibility which was dictated by current developments



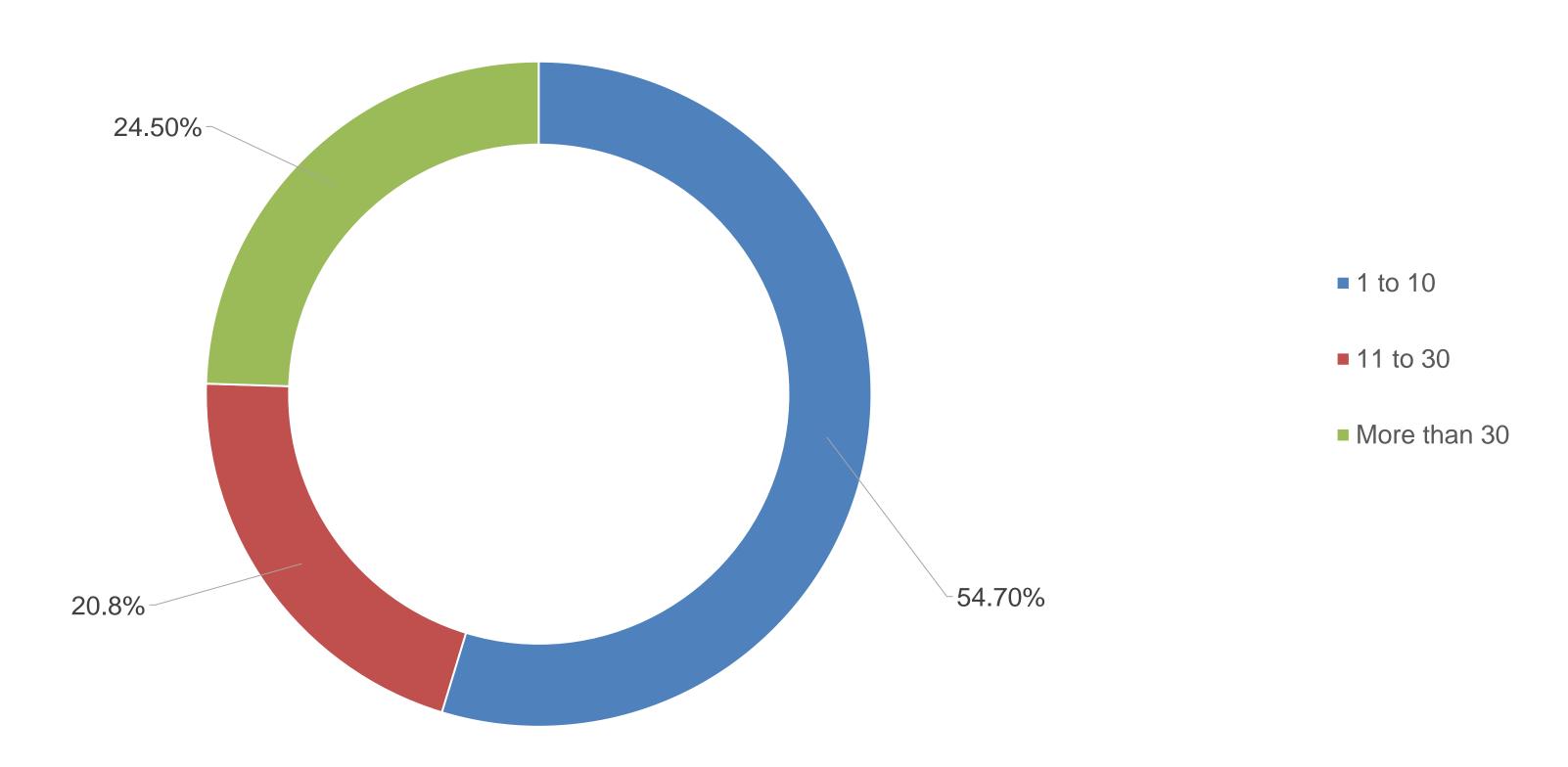
Sectors in which the Respondents were operating August 2022



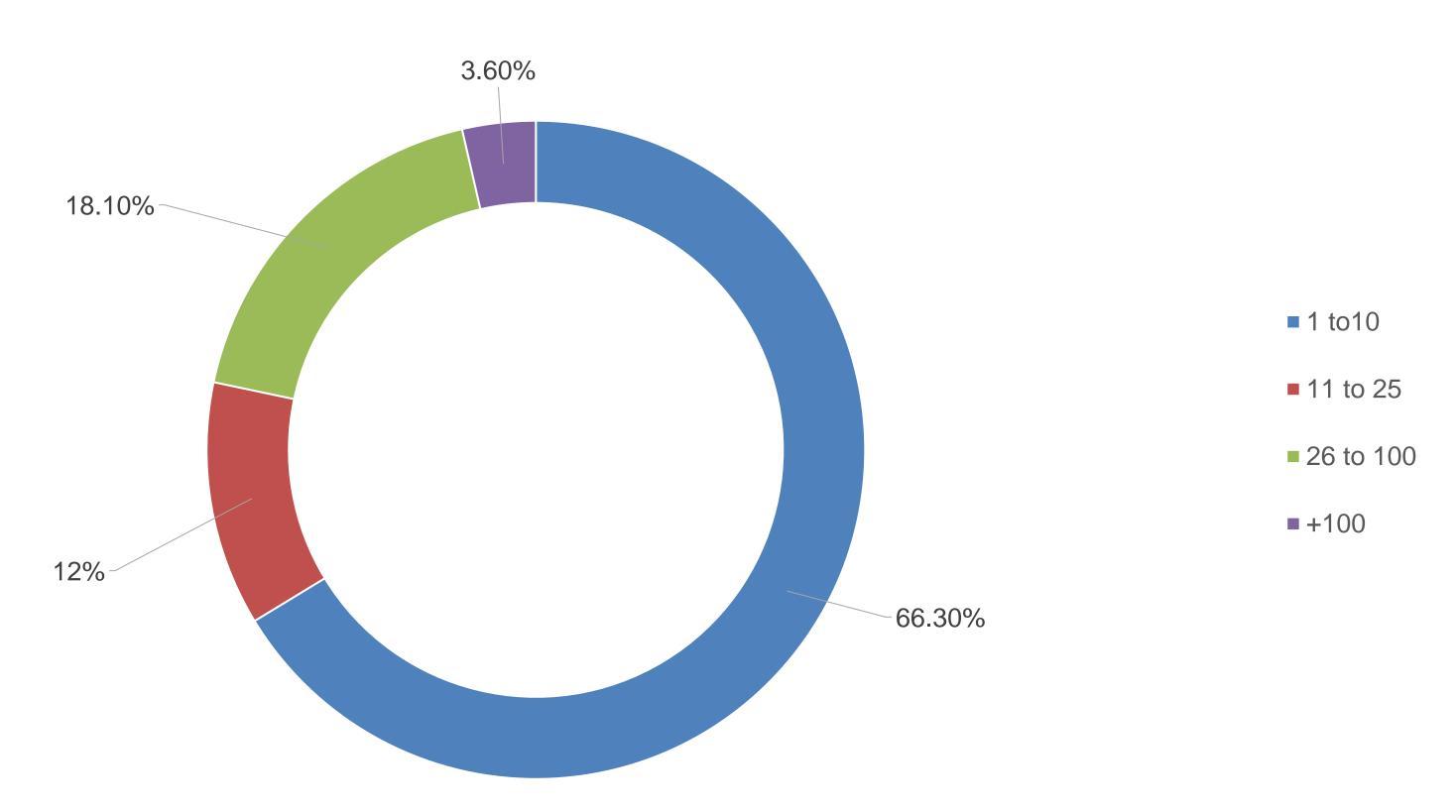
Sectors in which the Respondents were operating February 2023

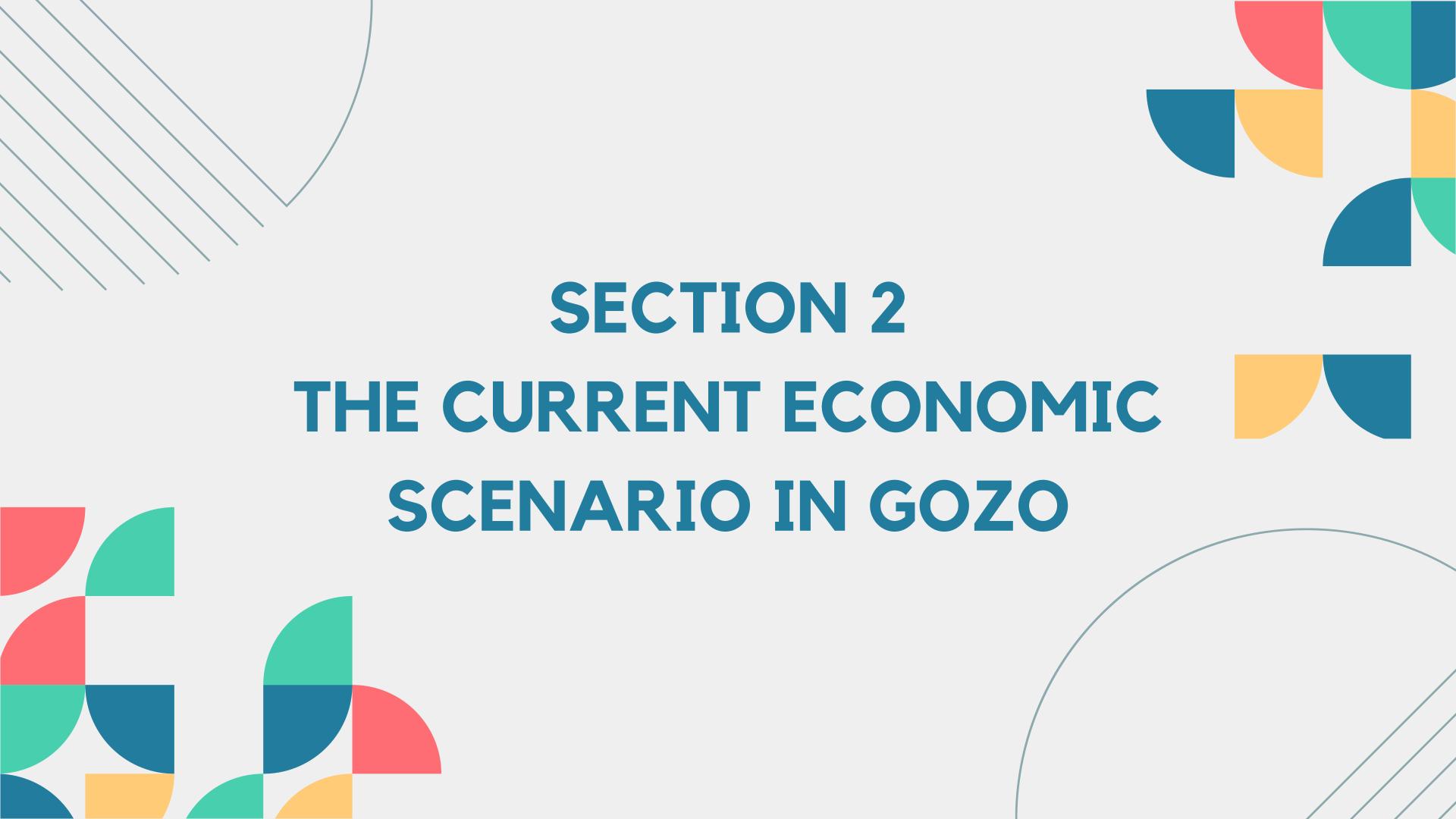


Size of current workforce August 2022

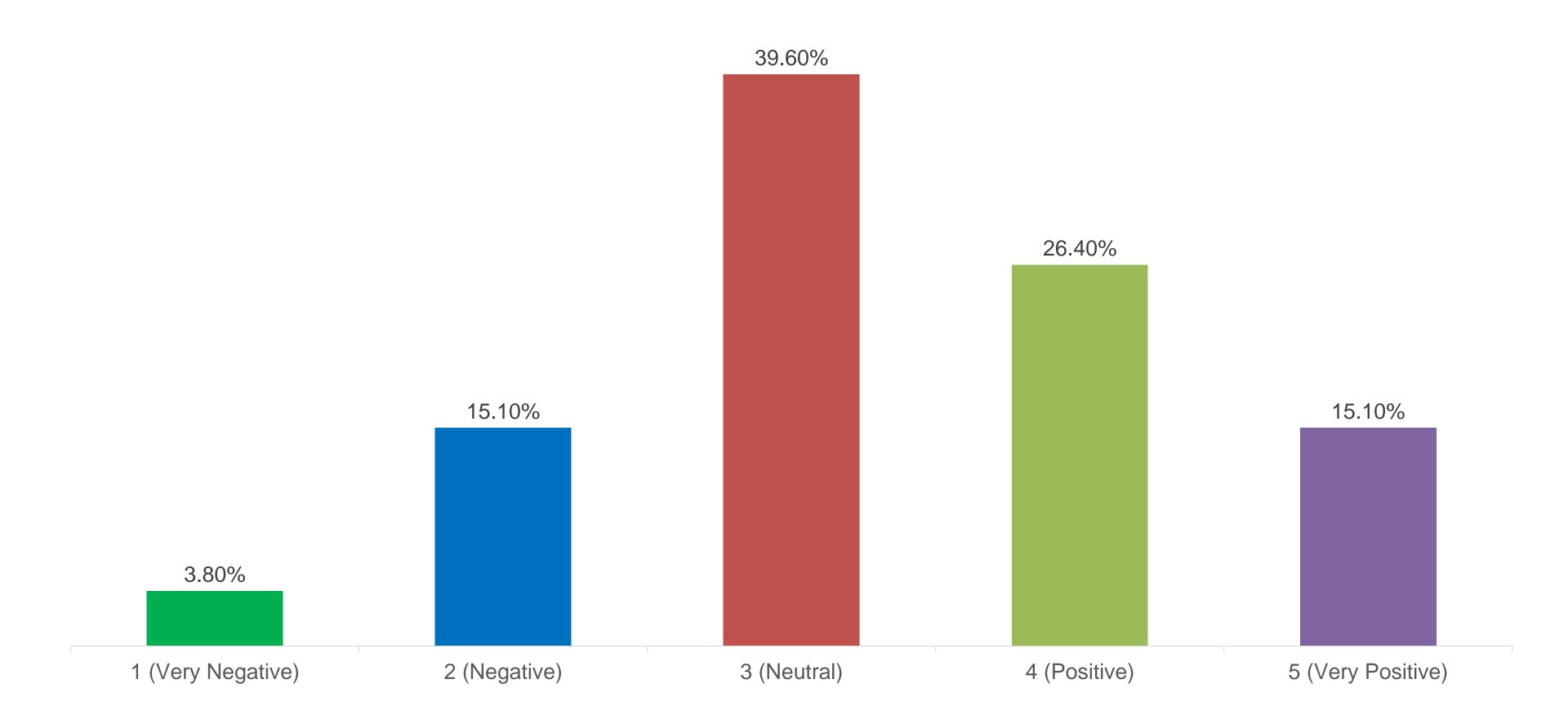


Size of current workforce February 2023

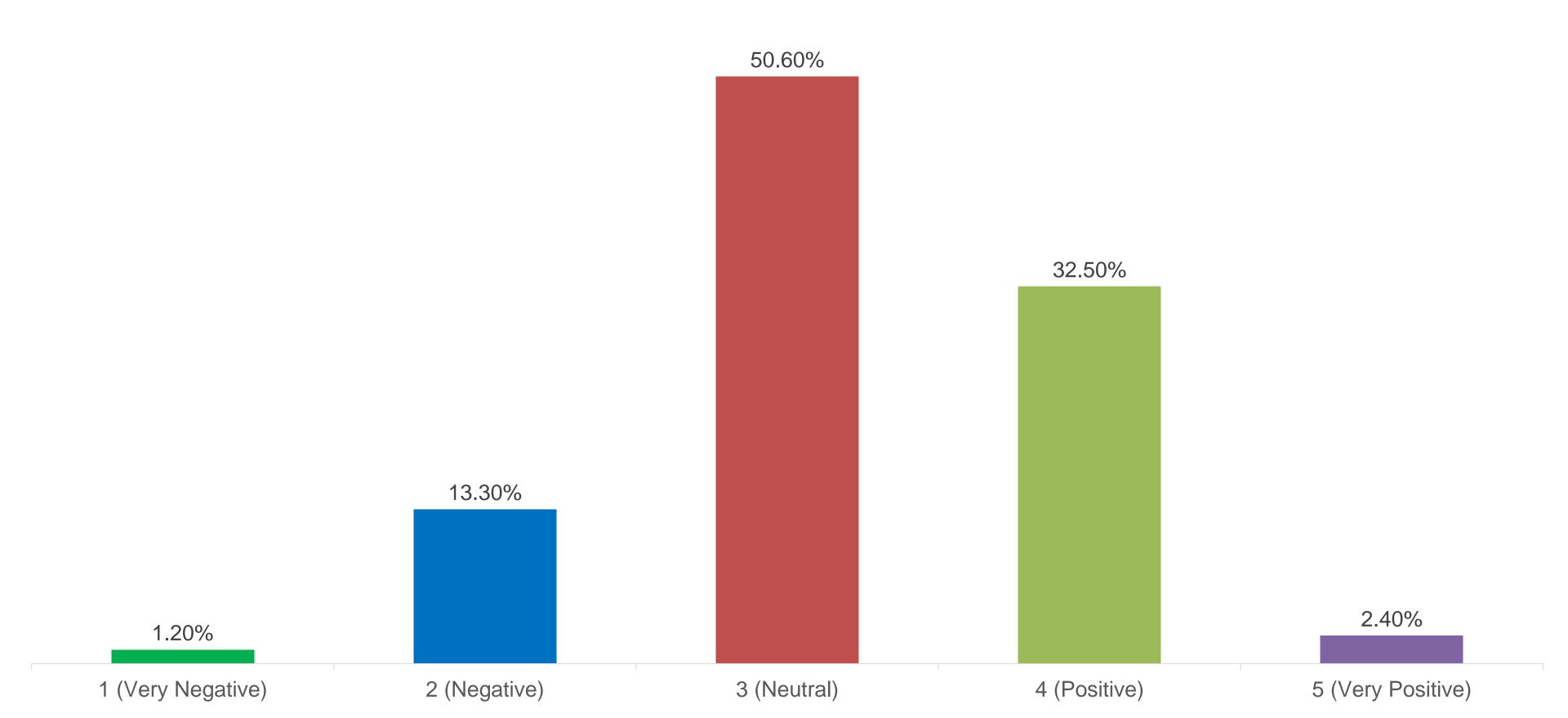




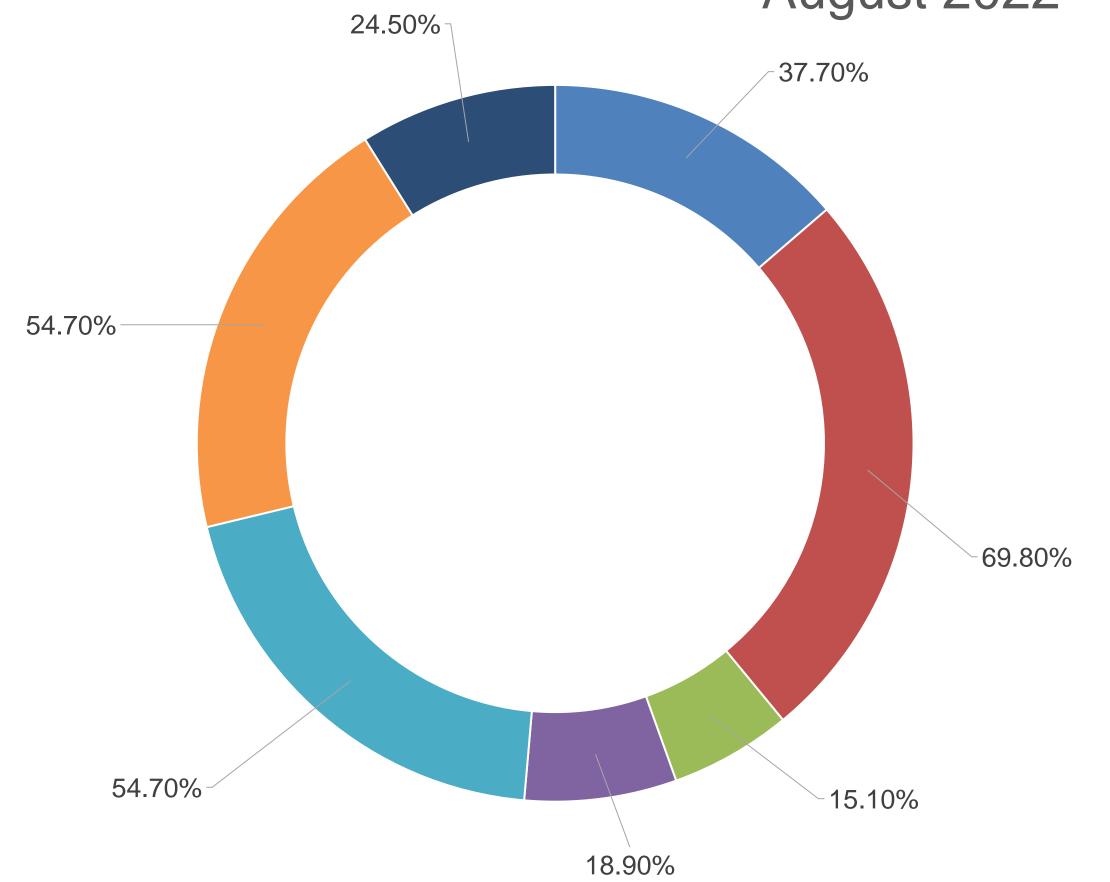
The Current Economic Scenario in Gozo August 2022



The Current Economic Scenario in Gozo February 2023

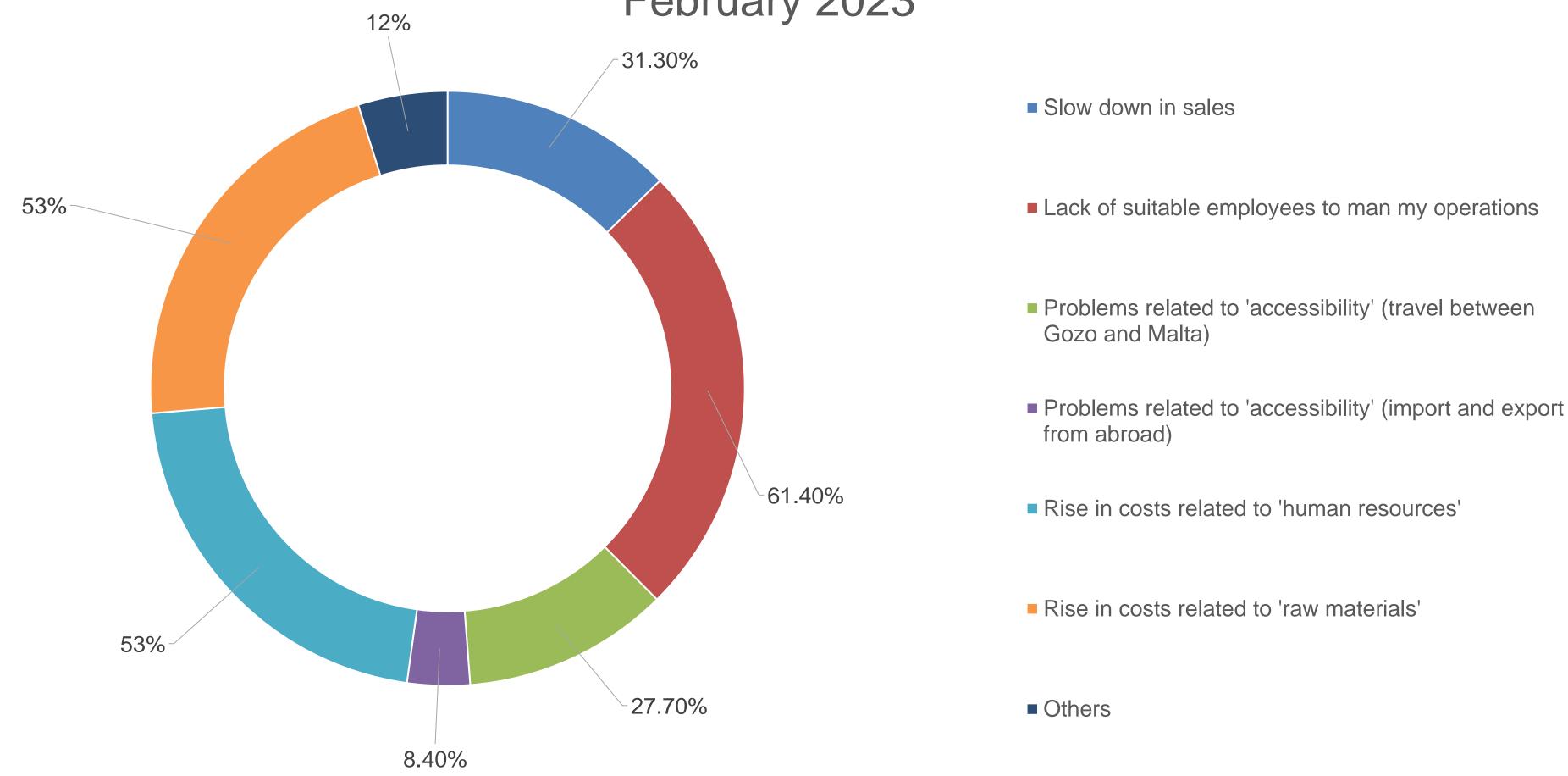


Main difficulties businesses are currently experiencing August 2022

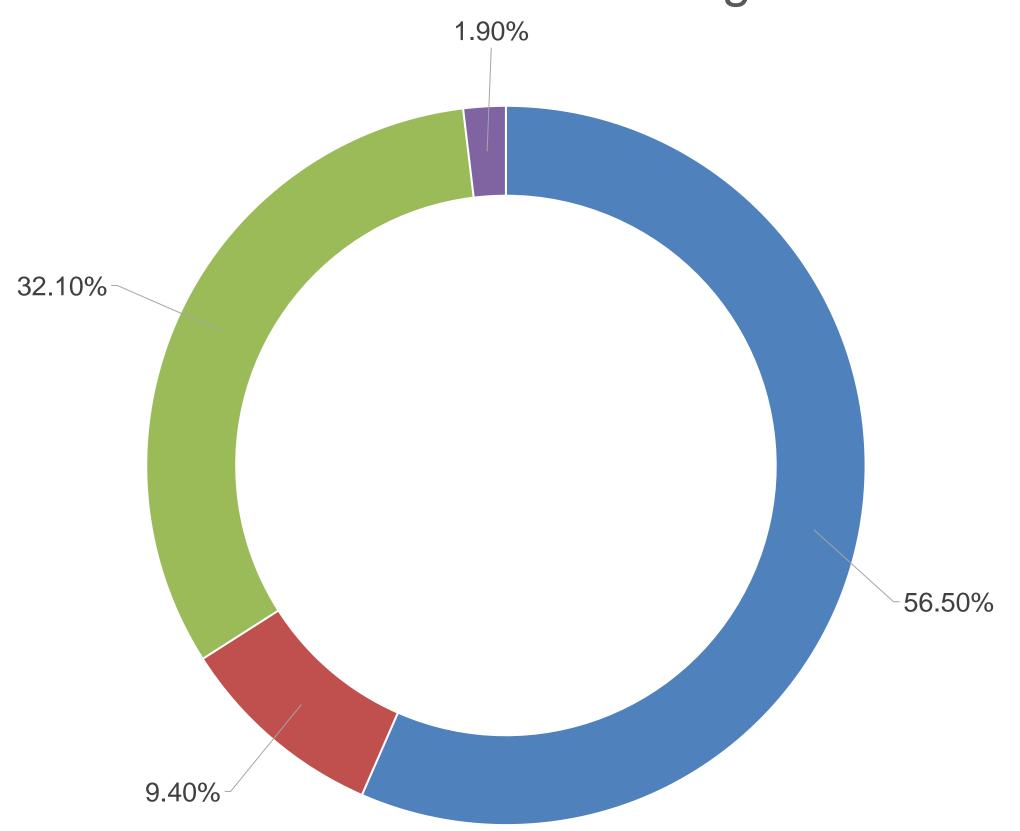


- Slow down in sales
- Lack of suitable employees to man my operations
- Problems related to 'accessibility' (travel between Gozo and Malta)
- Problems related to 'accessibility' (import and export from abroad)
- Rise in costs related to 'human resources'
- Rise in costs related to 'raw materials'
- Others

Main difficulties businesses are currently experiencing February 2023

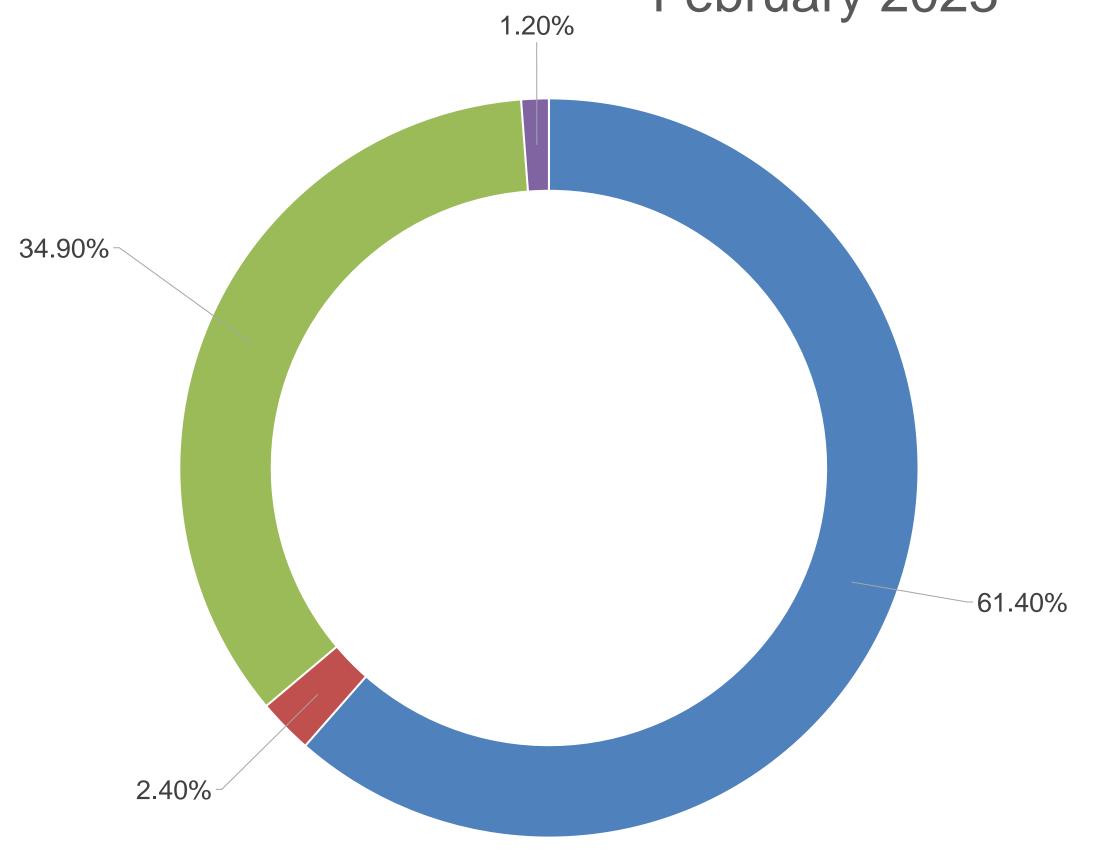


Plans for the Upcoming Future August 2022



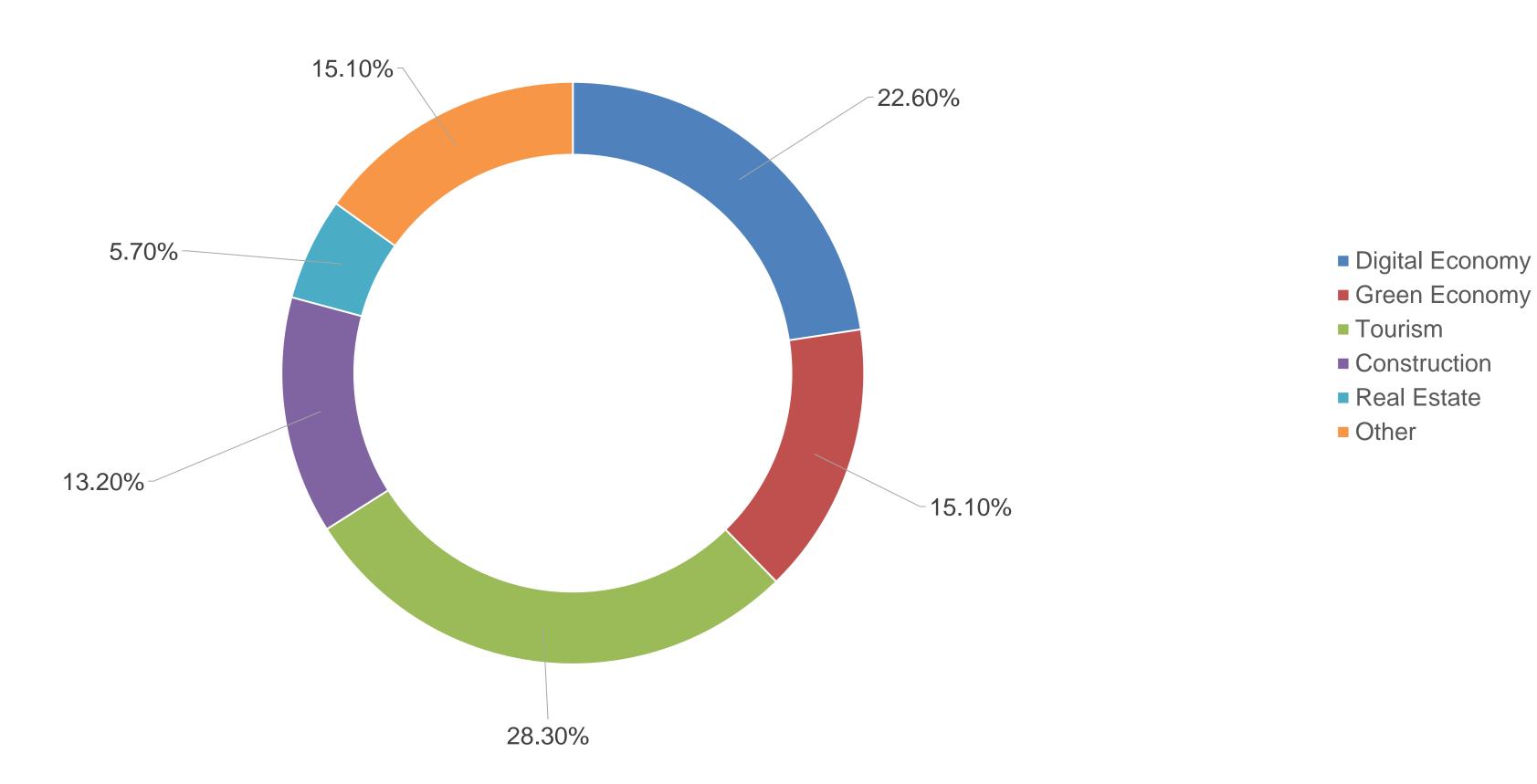
- Retain the current level of operations
- Reduce the current level of operations
- Expand the current level of operations
- Close down

Plans for the Upcoming Future February 2023

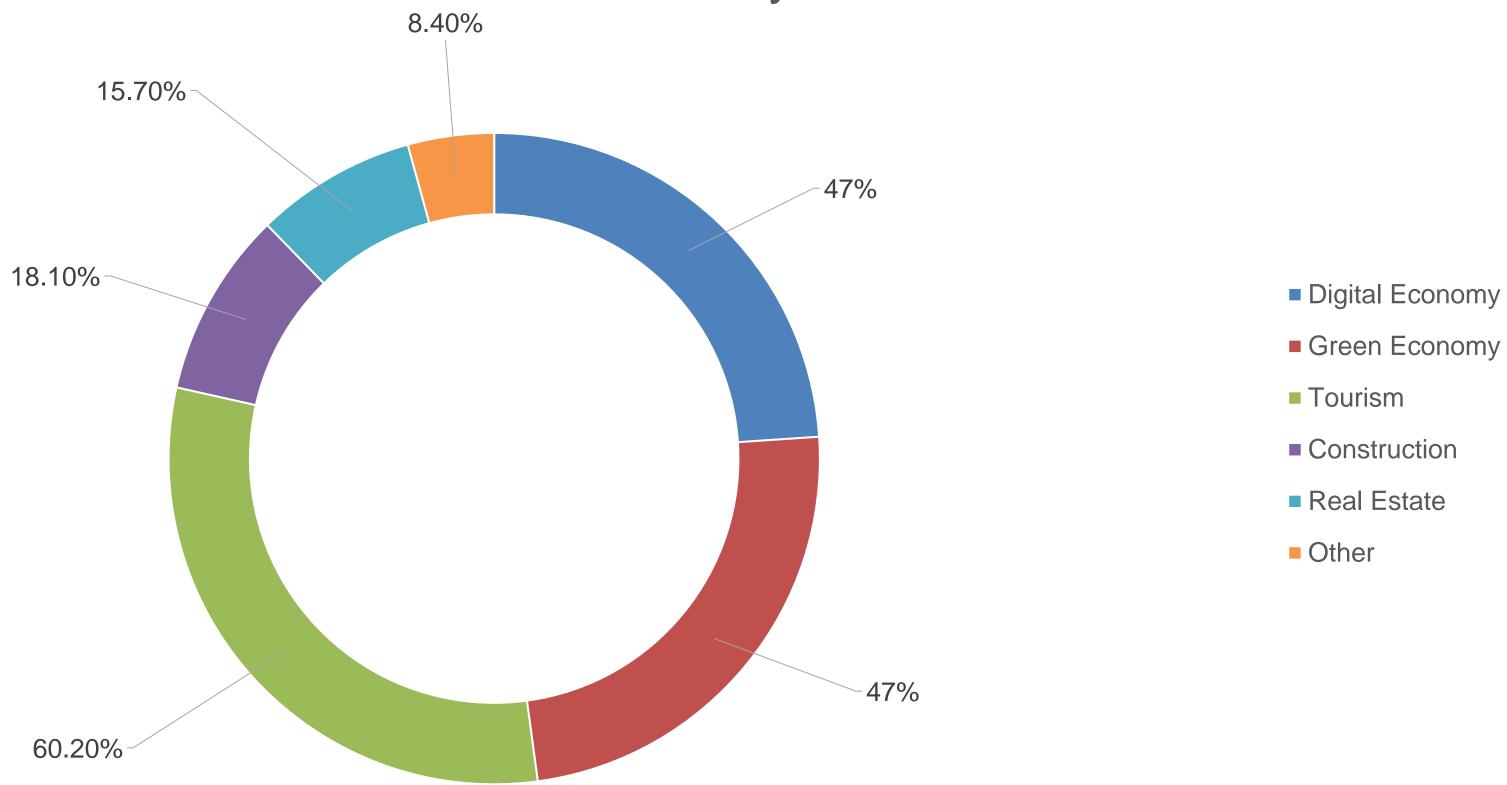


- Retain the current level of operations
- Reduce the current level of operations
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- Close down

The Future of the Gozitan Economy August 2022

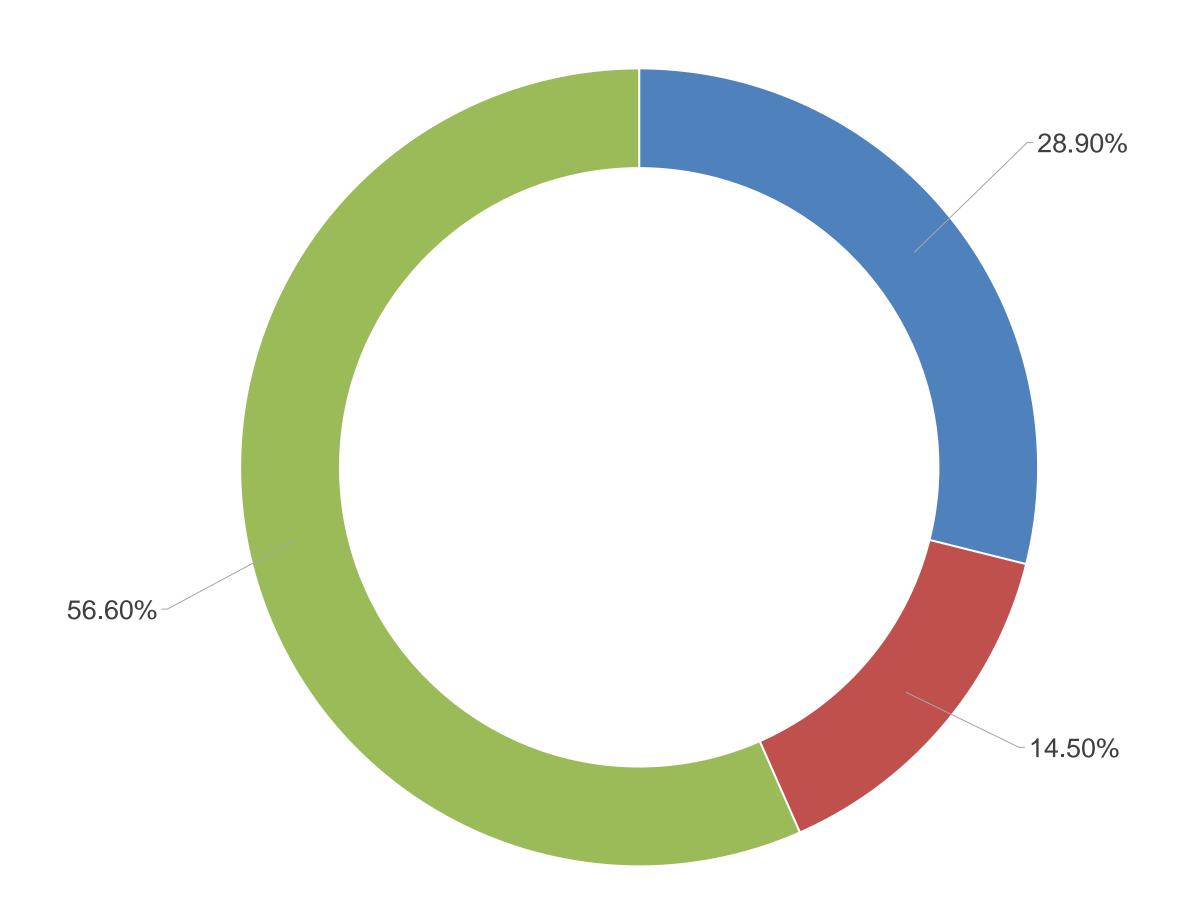


The Future of the Gozitan Economy February 2023



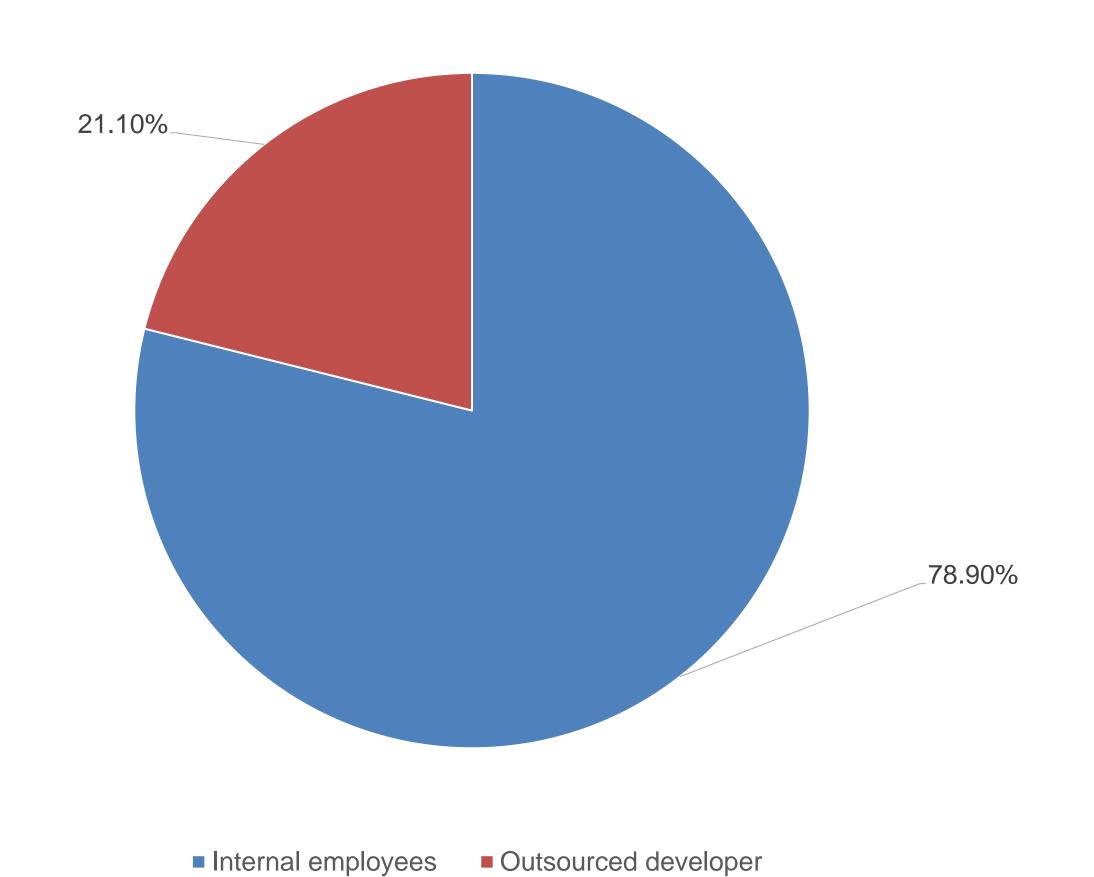


Invest in an e-commerce site February 2023



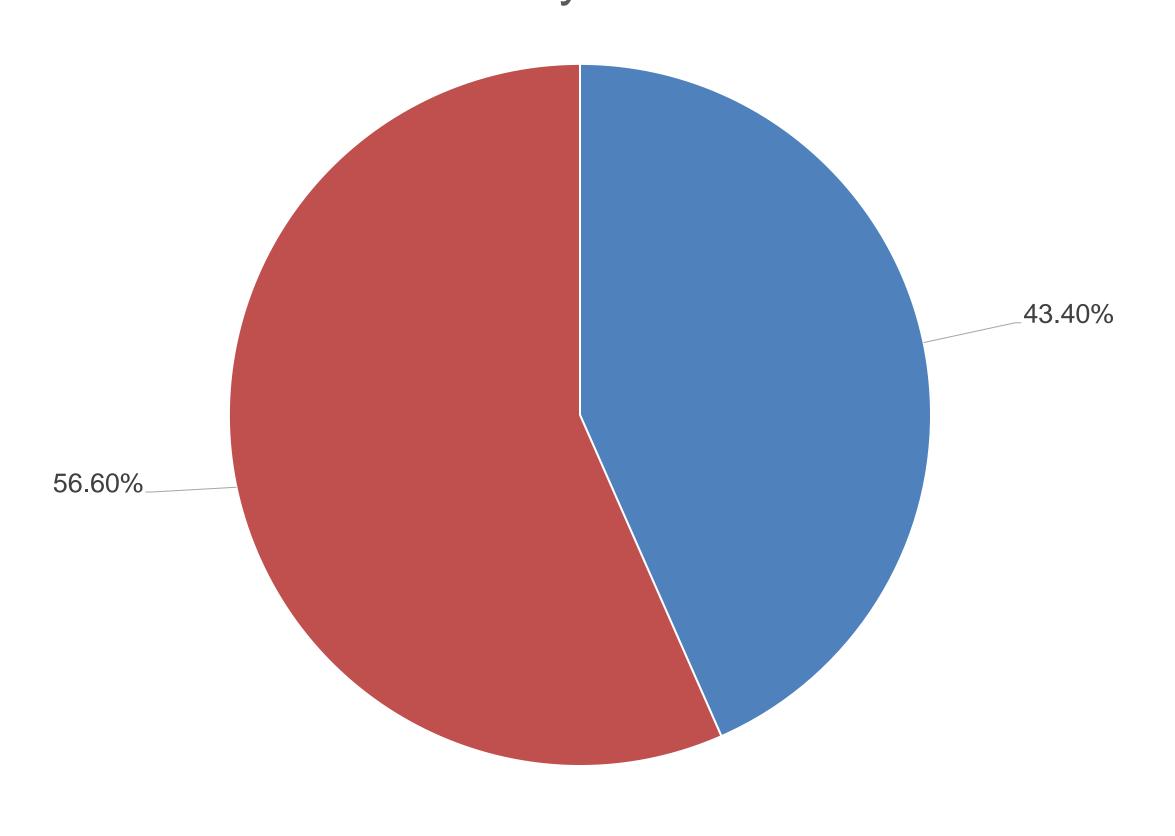
- My business had an e-commerce siteprior to the COVID-19 pandemic
- My business invested in an e-commercesite during the COVID-19 pandemic
- My business does not have an e-commerce site

Who is responsible for the e-commerce content February 2023

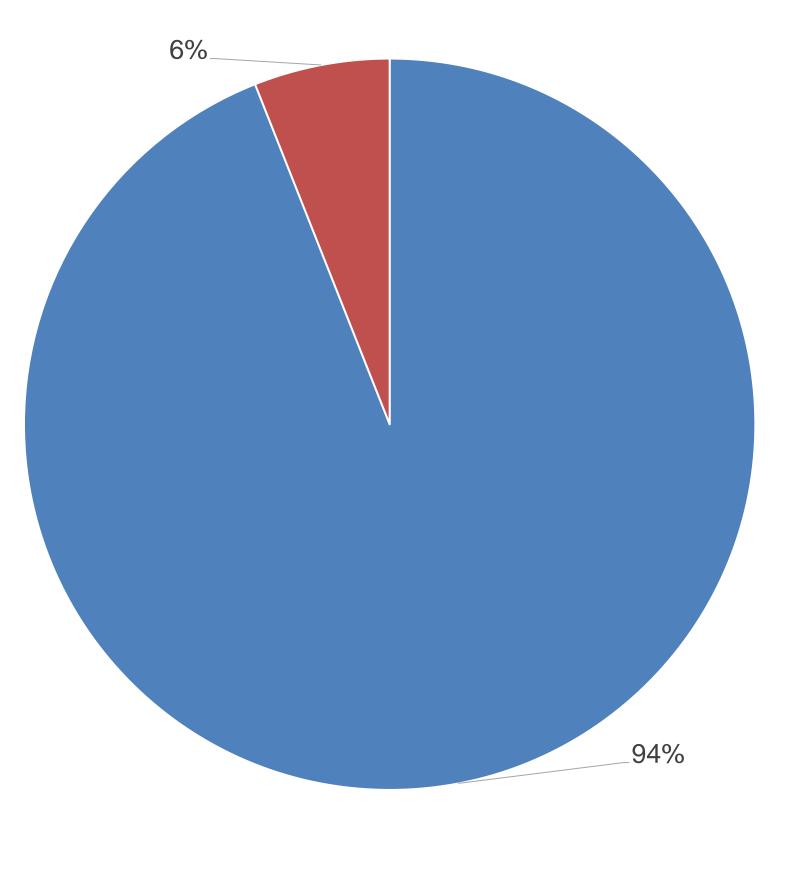


SECTION 4 FAST FERRY SERVICE

Fast Ferry Usage for Business Purposes February 2023



Is the fast ferry service essential? February 2023



CONCLUSIONS

- Overall the current economic scenario in Gozo as envisaged by the respondents is a stable one, with the second most majority having a positive outlook.
- The three major difficulties experienced by businesses in Gozo are: (a) the lack of suitable employees, and the rise in costs related to (b) human resources, and (c) raw materials.
- Other major concerns however, which emanated from this survey, included those related with over development, and the overreliance of the Gozitan economy on economic sectors such as construction and the tourism industry.

CONCLUSIONS

- Sustainable mobility also featured as an important issue among respondents.
- The diversification of the Gozitan economy was also highlighted as the way forward with important solutions being put forward by respondents.
- As regards e-commerce the take-up among businesses is still not significant and when there is take-up this is still conducted by employees within the same business.
- Accessibility remains important for Gozitan businesses, and though the majority (56.6%) did not use the ferry service for business purposes, the majority (94%) thought this was an essential service.

POLICY OPTIONS

- Develop a regional economic policy focused on distinct economic niches.
- Prioritise the upgrading of Gozo's electricity infrastructure to sustain the shift towards sustainable mobility.
- Shift towards making Gozo independent when it comes to its energy supply through the use of renewables.
- Formulate a regional development plan for the island.

POLICY OPTIONS

- Increase the usage of the fast ferry service among the Gozitan business community through targeted services.
- Services for commercial vehicles between Valletta and Mgarr should be considered. The use of a fast ferry for these type of services should also be considered.
- Increased the usage of e-commerce among Gozitan businesses, by incentivising the creation and use of affordable shared platforms.

